

Press release

## **German component distribution posts double-digit growth in second quarter**

***The German component distribution market (according to FBDi e.V.) grew 12.2% in the second quarter, with orders up almost 18%.***

**Bad Birnbach, 22 August 2017** – The second quarter of 2017 was extremely positive for the German component distributors. From April to June sales by companies registered with the Fachverband Bauelemente Distribution (FBDi e.V.) in Germany grew by 12.2% to 904 million euros - almost equalling the record Q1 result. The order situation remains positive, with an increase of 17.7% to 946 million euros. The book-to-bill rate was 1.05. As a result, the first half of the year has seen a record-breaking performance with sales of 1.8 billion euros and orders valued at 2 billion euros.

Once again, the strongest growth in Q2 was recorded by the electromechanical products, which grew by 22% to reach 93 million euros, followed by semiconductors – by far the strongest product group with an increase of almost 18% to 637 million euros. Passive components, which rose 5.2% to 121 million euros, could not quite match this result. Smaller product areas such as sensors or power supplies grew by 18.7% and 16% respectively. The breakdown of component types remained virtually unchanged with semiconductors accounting for 70%, passive 13%, electromechanics 10%, power supplies 3%, and the remainder spread across other components and assemblies.

FBDi Chairman of the Board of Directors Georg Steinberger remarked: “The positive order situation correlates with the shortage of semiconductor components and rising prices. We expect this situation to continue well into 2017. However, this order situation must be qualified somewhat by the fact that numerous duplicate postings due to component shortages may be distorting the market.”

Other than that, the risks previously outlined in May – product rationalisation by the manufacturers, intermittent allocation, significant linecard changes, technical and

environmental directives – continue to apply. Another problem whose impact on the components industry has so far been difficult to quantify is the crisis in confidence in the German automotive industry. A collapse in sales of new diesel cars is widely anticipated. Steinberger adds: “This may have a serious impact on the electronics supply chain given that the German automotive industry accounts for 40% of the component market.”

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**About FBDi e. V. ([www.fbdi.de](http://www.fbdi.de)):**

The FBDi e.V. – Fachverband der Bauelemente Distribution e.V. (Professional Association of Component Distribution), founded in 2003, is well-established in the German association community and represents a large portion of distributors of electronic components with operations in Germany. In addition to the preparation and advancement of numerical data and statistics concerning the German distribution market for electronic components, work group engagement and reporting on important industry themes (amongst others, education, liability and rights, traceability, and environmental themes) form essential pillars of the association’s work. The FBDi is a member of the International Distribution of Electronics Association (IDEA).

**Member companies (as of January 2017):**

Acal BFi Germany, Arrow Central Europe, Avnet EMG EMEA (Avnet Abacus, Avnet Silica, EBV, MSC Technologies), Beck Elektronische Bauelemente, Blume Elektronik Distribution, Bürklin Elektronik, CODICO, Conrad Electronic SE, ECOMAL Europe, Endrich Bauelemente, EVE, Farnell, Future Electronics Deutschland, Haug Components Holding, Glyn, Hy-Line Holding, JIT electronic, Kruse Electronic Components, MB Electronic, Memphis Electronic, MEV Elektronik Service, Mouser Electronics, pk components, RS Components, Rutronik Elektronische Bauelemente, Schukat electronic, Distrelec Schuricht, SHC, TTI Europe.

**Supporting members:** Amphenol FCI, elotronics, mewa electronic, TDK Europe.

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